

1st Quarter Financial Results for FYE June, 2012

November, 11, 2011

(Securities code: 7747

2nd section of the Tokyo Stock Exchange, 2nd section of the Nagoya Stock Exchange, JASDAQ



FYE 6/2012; 1Q Main Points (Consolidated)

- Positive overall sales growth of 4,580 million yen(12.3% over last year same period)
 - Increasing revenue segment : Medical Devices

Decreasing revenue segment : Industrial Devices

- Medical business segment process transitions for Success Sales growth in Japan and European Markets.
- Increases in sales volume offset high yen exchange rate ($\triangle 131$ million yen)
- Maintaining profits despite expensive yen exchange rates and SGA increases
 - Operating profit 1,086 million yen (7.1% over last year same period)
 - Cover high yen exchange rates to dollar and Thai baht ($\Delta 56$ million yen)
 - R&D costs up 442 million yen (increase of 39 million yen over last year same period, 9.7% sales increase)
 - Increase in expenses related to developing sales channels, new Thai factory, etc.
 - Current profit 1,024 million yen (6.5% over last year same period)
 - Non-operating expenses down to 87 million yen due to exchange rate (increase of 12 million yen over last year same period)
 - Quarterly net profit 818 million yen (25.9% over last year same period)
 - Extraordinary expenses of last FY came to over 30 million yen for asset retirement obligation of previous years.
 - Impact of taxes on property sale of Osaka Logistics Center (decrease via corporate tax rate adjustment, etc.) led to effective tax rate decrease.



Highlight

	FYE 6/2011 1Q		FYE 6	5/2011	FYE 6/2012 1Q			
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Year-over-year basis	
	(mil.yen)	(%)	(mil.yen)	(%)	(mil.yen)	(%)	Change (mil.yen)	Change (%)
Net sales	4,078	100.0	16,007	100.0	4,580	100.0	+501	+12.3
Gross profit	2,684	65.8	10,675	66.7	2,928	63.9	+243	+9.1
Operating profit	1,014	24.9	3,247	20.3	1,086	23.7	+71	+7.1
Current profits	962	23.6	3,164	19.8	1,024	22.4	+62	+6.5
Net income	650	15.9	2,161	13.5	818	17.9	+168	+25.9
E P S (JPY)	-	-	136.36Y	-	-	-	-	-



Net Sales per Segment

	FYE 6/2011 1Q		FYE (5/2011	FYE 6/2012 1Q			
	Amount (mil.yen)	Ratio (%)	Amount (mil.yen)	Ratio (%)	Amount (mil.yen)	Ratio (%)	Change (mil.yen)	Change (%)
Medical	3,229	79.2	12,824	80.1	3,824	83.5	+595	+18.4
Device	849	20.8	3,182	19.9	755	16.5	Δ93	Δ11.1
Total amount	4,078	100.0	16,007	100.0	4,580	100.0	+501	+12.3
(Reference)								
Medical Field	3,643	89.3	14,248	89.0	4,164	90.9	+520	+14.3
Industrial Field	434	10.7	1,758	11.0	415	9.1	Δ19	Δ4.4

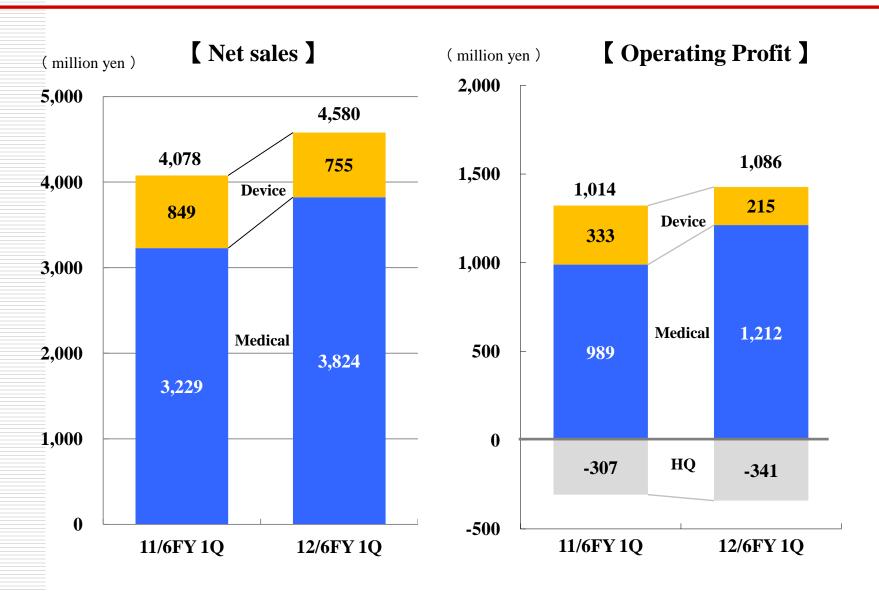


Operating Profit per Segment

	FYE 6/2011 1Q		FYE (5/2011	FYE 6/2012 1Q			
	Amount (mil.yen)	Ratio (%)	Amount (mil.yen)	Ratio (%)	Amount (mil.yen)	Ratio (%)	Change (mil.yen)	Change (%)
Medical	989	74.8	3,630	77.5	1,212	84.9	+223	+22.6
Device	333	25.2	1,056	22.5	215	15.1	Δ117	Δ35.3
Subtotal	1,322	100.0	4,687	100.0	1,428	100.0	+105	+8.0
Erasing & HQ	Δ307	-	Δ1,439	-	Δ341	-	Δ33	+11.0
Total Amount	1,014	-	3,247	-	1,086	-	+71	+7.1

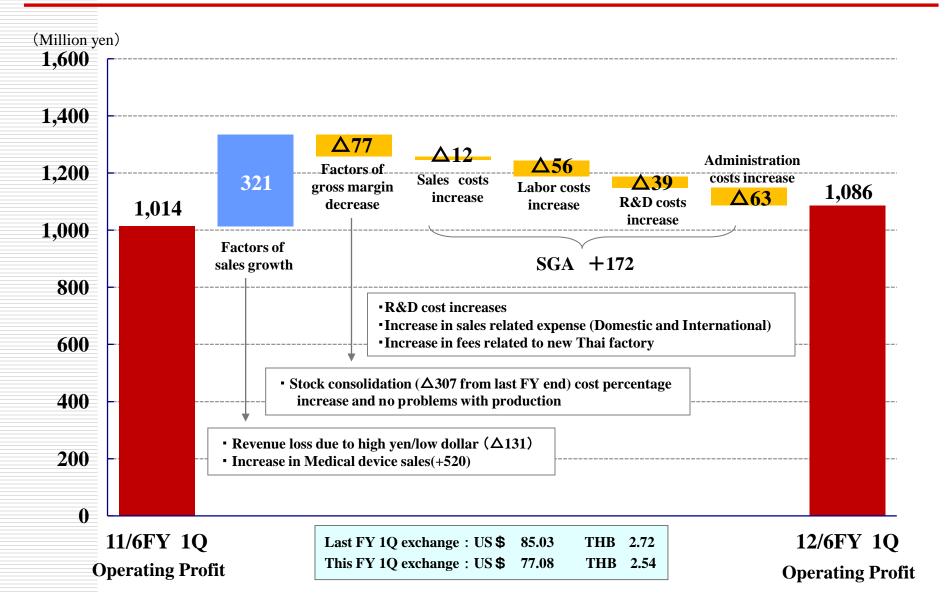


Earnings performance per Segment



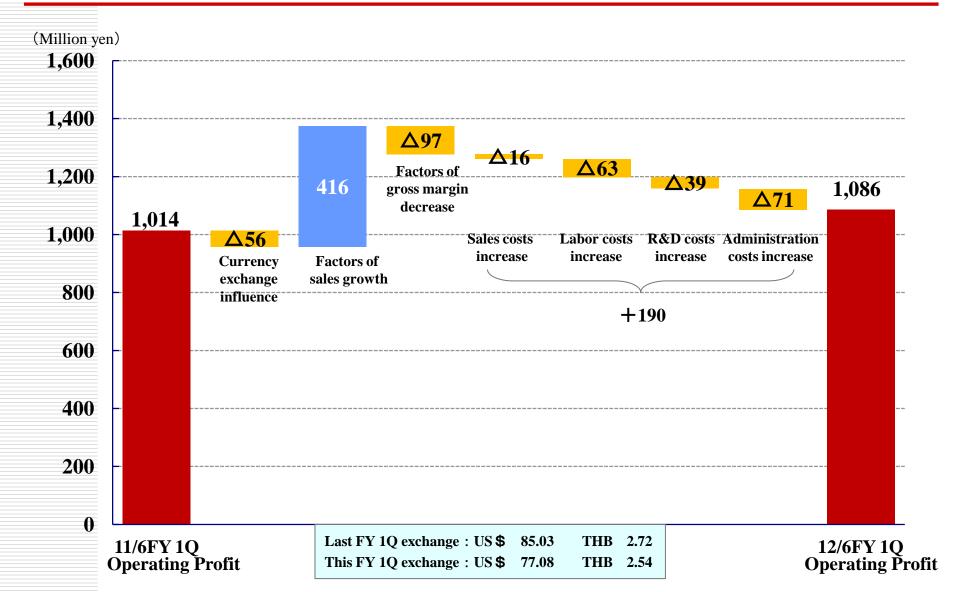


Sales Profit Increase/Decrease – 1 (Exchange rate fluctuations included)





Sales Profit Increase/Decrease – 2 (Exchange rate fluctuations excluded)

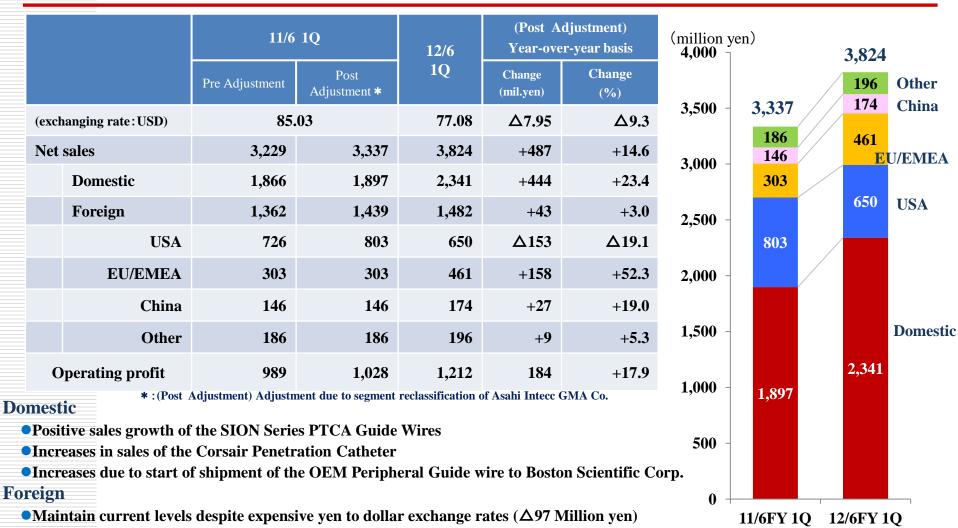


EU: Increases due to change of sales channels to local distributors;
 distributor stocking orders and market share growth

•US: Loss due to negative exchange rates and termination of Corsair Micro catheter distribution contract



Situation of Medical Division-1 (by Geography)





Situation of Medical Division-2 (by Treatment)

		11/0	6 1Q	12/6	(Post Adjustment) Year-over-year basis		
		Pre Adjustment	Post Adjustment *	1Q	Change (mil.yen)	Change (%)	
(excl	hanging rate: USD)	85.03		77.08	Δ7.95	Δ9.3	
Net	sales	3,229	3,337	3,824	+487	+14.6	
Vas	cular	2,338	2,338	2,615	+277	+11.9	
	Domestic	1,095	1,095	1,384	+289	+26.4	
	Foreign	1,243	1,243	1,230	Δ12	Δ1.0	
Non	n- Vascular	454	561	584	+22	+4.0	
	Domestic	348	380	387	+7	+2.0	
	Foreign	105	181	196	+14	+8.2	
OEM		436	436	624	+187	+43.0	

*: (Post Adjustment) Adjustment due to segment reclassification of Asahi Intecc GMA Co.

Vascular

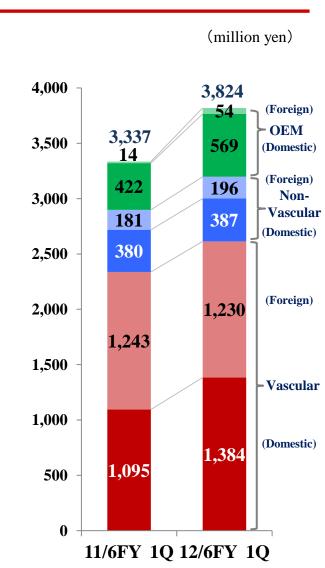
- Domestic: Increases in sales of SION series PTCA GW, the Corsair penetration catheter.
- Foreign: Maintain current levels despite expensive yen to dollar exchange rates.
 US: Loss due to termination of micro catheter contract with Abbott Vascular.
 EU: Increases due to change of sales channels to local distributors;
 distributor stocking orders and market share growth.

Non- Vascular

• Main increases in peripheral vessel devices (Japan, EU, Middle East)

OEM

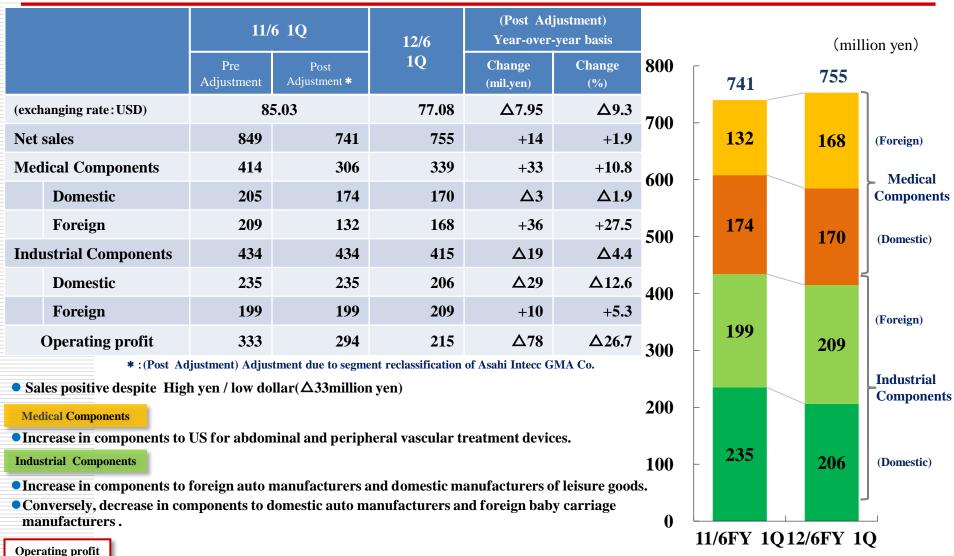
• Domestic: Increases due to start of shipment of the OEM Peripheral Guide wire to Boston Scientific Corp.



Impact of decreases in high profit margin business segments.



Situation of Device Division





Reference : Profit/Loss

	FYE 6/20	11 1Q			FYE 6/2012 1Q			
	Amount (mil.yen)	Ratio (%)	Amount (mil.yen)	Ratio (%)	Change (mil.yen)	Major increase and decrease factors		
Net sales	4,078	100.0	4,580	100.0	+501	High yen/dollar exchange impact offset by increases in medical segment		
Cost of Sales	1,394	34.2	1,652	36.1	+257			
Gross profit	2,684	65.8	2,928	63.9	+243	Margin decrease due to stock consolidation and proportionate increase in sales		
SGA	1,669	40.9	1,841	40.2	+172	Increase in R&D cost and sales related expense		
Operating profit	1,014	24.9	1,086	23.7	+71	Proportionate increase in sales		
Non-operating profit	39	1.0	40	0.9	0			
Non-operating expense	91	2.3	101	2.2	+9	Increased losses due to high yen/dollar exchange rate +12		
Ordinary profit	962	23.6	1,024	22.4	+62	Proportionate increase in sales		
Extraordinary profit	0	0.0	0	0.0	0			
Extraordinary loss	36	0.9	2	0.1	Δ34	Impact of last FY asset retirement obligations from previous years △30		
Net income	650	15.9	818	17.9	+168	Impact of tax adjustments due to sale of Osaka property		

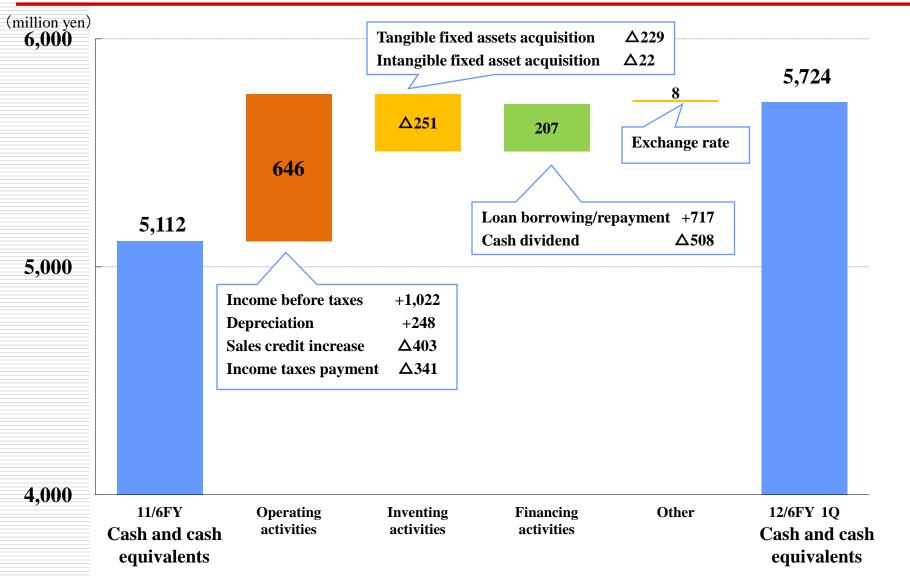


Reference: Financial Standing

		FYE 6/	2011		FYE 6/2012 1Q				
		Amount (mil.yen)	Ratio (%)	Amount (mil.yen)	Ratio (%)	Change (mil.yen)	Major increase and decrease factors		
a s s	Current assets	13,687	56.4	14,355	58.1	+667	Cash and deposits increase +512 Sales credit increase +305 Inventory assets decrease △307		
e t s	Fixed assets	10,592	43.6	10,363	41.9	Δ229	Tangible fixed assets decrease $\Delta 173$		
Tot	tal assets	24,280	100.0	24,718	100.0	+438			
d e	Current debt	5,103	21.0	5,251	21.2	+148	Short-term debt increase +126		
b t	Fixed debt	4,278	17.6	4,713	19.1	+434	Long-term debt increase +554		
Tot	tal debt	9,381	38.6	9,964	40.3	+582			
Tot	tal net assets	14,898	61.4	14,753	59.7	Δ144	Accumulated profit increase +278 Translation adjustment decrease Δ422		
Tot	tal dept & assets	24,280	100.0	24,718	100.0	+438			



Reference: Conditions of Cash Flows





Caution Regarding Information Presented

All forward looking statements contained herein, including sales forecasts, outlooks, and strategic plans, are based on the best currently available data; however, risk and uncertainty are involved in these statements. Please note that actual results may differ greatly from plans presented here.

[IR contact]

Asahi Intecc Co., Ltd. Corporate strategic office TEL 052-768-1211 URL http://www.asahi-intecc.com